

Doing Business in Ukraine today:

a successful experience,
risks and prospects

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DCH

DCH Group (www.dch.com.ua):

- One of the largest and fast-growing Ukrainian business groups, which has 20-year history;
- Founder and President – Olexandr Yaroslavsky (https://en.wikipedia.org/wiki/Oleksandr_Yaroslavsky), general investor in Kharkov's preparations to Euro-2012 (more than \$300 millions of investments), № 7 in the Wealthiest Ukrainians Rating by the Ukrainian edition of Forbes 2014;
- Main business vectors: finance, development, transport, etc.





One of the key activities of DCH Group is to protect the interests of its foreign partners in Ukraine. In particular, such as:

- Investment funds Citigroup (USA) and Apollo (USA), which together with the DCH Group are shareholders of the largest Ukrainian network of shopping centers Karavan Megastore.
- International financial group BNP Paribas, which together with DCH Group developed in 2006-2010 PSC UkrSibbank, and since 2010 is the sole owner of the financial institution, working with DCH Group on recovery of bad debts from unscrupulous borrowers.



- **Crisis**
- **Mass migration**
- **Reforms**
- **Long-term sovereign rating
CC (S&P)**



How to do business?



- **Turbulent environment of business**
- **Legislation**
- **Corruption**
- **Reduction in effective demand**



- **Reformatting markets, rotation of operators**
- **Risk premium**
- **Cooperation with the most competitive Ukrainian business structures**



**THANK YOU
FOR ATTENTION!**

DCH